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Synopsis Books:

Every one of us has influence, whether we realize it or not. In everything we say and do, we are influencing those around us. What if we became more aware, more intentional, and more strategic about our own influence? Well, we might just change the world.

True influence, says Pat Williams, isn't about getting what you want--it's about serving others. Using personal stories from his own life and the lives of others, Williams shows readers the difference between influence and manipulation, how to influence others through both words and deeds, and ultimately how to change the world for the better, one relationship at a time.

This book will inspire readers to build a positive legacy in the lives of others and take the role of influencer to heart. Each chapter includes questions and ideas for personal reflection and practical application, and can be used to guide group discussions as well. Includes a foreword by Joe Girardi, manager of the New York Yankees.

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